



Pittsburgh Chapter of the PMI

www.PittsburghPMI.org

November, 2005

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PMI Pittsburgh Chapter
337 Fourth Avenue
Pittsburgh, PA 15222
412-261-4300

From the Desk of the Vice President of Communications & Publicity

Melanie Connell, PMP

If You Don't Have the Time to Volunteer....

The Chapter Leadership has made a major effort over the past 6 months to increase the number of members who are active volunteers. We are very grateful for the level of response we have received and you have begun to see the results of the influx of new ideas with new programs such as alternating Healthcare and Financial Services SIG meetings and Social Hosts.

If you aren't able to give your time as a volunteer, you can still have your voice heard by contacting one of the Chapter Leadership (see Chapter Contacts on page 7) to express an opinion, share an idea, or provide other input into programs offered by the Chapter. The Pittsburgh Chapter has grown rapidly over the past few years and we won't know if we are meeting the needs of both new and old members if we don't hear from you.

From a communications and publicity perspective, I would appreciate your input into the quality of the information provided in this newsletter and on the Chapter's website:

- Should the newsletter just provide Chapter updates or should we continue to provide short articles on project management topics?
- Do you just visit the website around the beginning of each month to check on the speaker for the monthly meeting? What information on the website would encourage you to visit the website more frequently?
- Should the e-mail message for the monthly newsletter include announcements of commercial project management offerings of chapter members? Should it contain announcements of project management related offerings from non-members?

Drop me an e-mail at VP_Communications@PittsburghPMI.org with your comments.

See you on November 10th!

It's Not Too Late to Vote for Chapter Leadership!

Bring the attached ballot with you to the Chapter meeting on November 10th to have your vote count!

MARK YOUR CALENDAR

November Chapter Meeting Speaker Bio

Audrey J. Murrell, Ph.D.

SPRING 2006 PMP REVIEW CLASS

The PMI Pittsburgh Chapter will be holding the next PMP review classes on 5 Saturdays in February and March, 2006. The dates are February 25 and March 4, 11, 18, 25. It will be based on the new PMBOK Third Edition to prepare you for the new exam. More information will be available shortly on location and how to register.

Audrey J. Murrell received her BS from Howard University, magna cum laude, in 1983. She received an MS in 1985 and a PhD in 1987 from the University of Delaware. Her field of study while at Delaware was psychology, specifically social psychology. She held an academic position in the psychology department at the University of Pittsburgh before joining the faculty of the Katz Graduate School of Business in 1989.

Quarterly Board of Directors Meeting

**Monday, November 28, 2005
5:00 PM**

**Panera Bread
Boulevard of the Allies, Oakland**

She instructs courses in organizational behavior, men and women at work, careers in organizations, and workforce diversity. Murrell has conducted research on the positive versus negative effects of career mobility and transition with a special emphasis placed on factors that can impact the careers of women in management, including sexual harassment, affirmative action, and workplace discrimination. This work has been published widely in management and psychology journals as well as book chapters and special issues. Popular media has also highlighted this work, including *The Wall Street Journal*, *Pittsburgh Post-Gazette*, *Atlanta Journal and Constitution*, *Pittsburgh Business Times*, *Cleveland Plain Dealer*, *Black Enterprise*, and *Jet* magazine.

All Members are Welcome to Attend

November Healthcare SIG Speaker Bio

Laura Reilly

Newsletter Submission Schedule

A registered pharmacist with 25 years of hospital pharmacy experience at St. Clair Hospital, Laura Reilly has been involved with many of the pharmacy advancements at the hospital. Those have included working with the developers of the first hospital pharmacy robot in 1992, the hospital's CQI movement, the development and implementation of new hospital services such as home infusion, and most recently, in 2003, I managed the pharmacy's implementation of a new information system, complete with multiple interfaces. The project involved multiple hospital departments as well as several outside vendors.

<u>Issue</u>	<u>Submission Date</u>
January	December 15
February	January 19
March	February 16

Special Announcements

Silver Anniversary for PMI Pittsburgh Chapter And Holiday Celebration

December Monthly Meeting: December 8, 2005
At the Engineer's Society of Western Pennsylvania

Networking and Happy hour: Begins at 5:15 (extended for the holidays)

Dinner: 6:30

Speaker and Discussion: 7:30 until 8:30

Help us celebrate the PMI Pittsburgh Chapter's 25 Anniversary, our chapter accomplishments, and the upcoming Holiday Season! We have a lot to be proud of and a lot to look forward to – come join the celebration!

Project managers are often the busiest people in organizations today – especially at year end. Balancing everything that a project manager needs to do 1) to manage their project(s), 2) as a manager or employee of any organization and 3) for their family (especially at the holidays) is a daunting task! We've chosen a speaker that will help you simplify and take back control of your own life and still deliver the required scope, on time and within budget, and without scope creep! Patty Kreamer delivers dynamic, customized training programs offering productivity and efficiency solutions as well as strategies to regain wasted time, performance, and energy. Patty has promised us that she can help us all simplify and take back control of our own lives and still deliver meet all of our Holiday and year-end deliverables both on time and within budget!

Dinner Selections:

Chicken Lombardi - Stuffed with artichoke hearts ricotta parsley & romano

Steak Au Poiure - Black pepper crusted with roasted red peppers

Veal Provolone - Scaloppini with Dijon mustard, tomatoes & melted provolone

Scrod Riviera - Broiled with tomato basil vinaigrette, shrimp and provolone

RSVP Information: ESWP, 337 4th Avenue, Pittsburgh, PA 15222
(412) 261-4300

Program Title: The Power of Simplicity: Choosing to live your life on purpose.



Speaker: Patty Kreamer

Speaker Bio: If you could use four extra weeks each year, Patty Kreamer's topics are for you. Patty delivers dynamic, customized training programs offering productivity and efficiency solutions as well as strategies to regain wasted time, performance and energy. Patty founded the Pittsburgh Professional Organizers, is a qualified member of the National Speakers Association and the National Association of Professional Organizers. Patty is seen regularly in the media as she shares her frank, fun and energetic style with many audiences

Special Announcements

TEAM BUILDING SEMINAR SCHEDULED FOR JANUARY, 2006

Anyone who works on a team has faced the challenges of that environment. There are different personalities, different skill levels, different work styles, etc. In this age of virtual teams, you could easily be working with someone in another country. How successfully does your team work together? To find out ways to improve your team's cohesiveness and ability to work together, mark you calendar for January 25, 2006.

David Holzer will be presenting a seminar on Team Building. This session is a simulation workshop designed to help participants work with people from other cultures, departments, disciplines, etc. Learn how you perceive differences and how you respond to them.

David has experience in corporate training, education, and consulting, including work as a cross-cultural corporate trainer and language instructor.

The session will be held at DeVry University in Downtown Pittsburgh from 5:00-9:00 p.m. The cost of the session is \$110. For certified PMPs, the course will provide 4 PDUs toward re-certification.

To register, see the registration form in this newsletter or go to the Pittsburgh Chapter website at www.pittsburghpmi.org. For more information, contact vp_education@pittsburghpmi.org.

November IT SIG Meeting

November 21, 2005

“The Value of Scope Development for IT Projects”

Victoria Haney, PMP, VBH Consulting, Inc.

Have you ever worked on a project where the customer is changing things daily during development or testing – when it's extremely expensive? **OR** Have you ever heard a developer say “They don't have a clue about what they want”?

It doesn't matter if your project is an application for the marketing department, an e-commerce site or a major ERP implementation, finding out what the customer really needs is essential. During this session we will discuss the importance of:

- Defining what the customer really wants
- Developing a scope statement in a manner that doesn't hinder the project
- Then using the scope statement to build a work breakdown structure.

Vicky is a certified project management professional (PMP) with the Project Management Institute, a member of the Pittsburgh Technology Council, Pittsburgh Regional Alliance INDEX program and president of VBH Consulting, Inc. VBH Consulting is a firm specializing in project management and project management training.

Special Announcements

123 New PMPs – A Record!

One hundred and twenty-three Chapter members successfully passed their PMP exam before the October certification exam changes went into effect. Congratulations!

Ishfaq Ahmad , PMP	David J Haberman , PMP	Judy M. Newcomer , PMP
Melissa A Alexander , PMP	Raymond J. Heller Jr., PMP	James F Painter , PMP
Raymond B Alexander , PMP	Karen M Hesidence Esq., PMP	Jose Pattyn , PMP
Bharatheesh Ananth , PMP	Kathy J. Hettich , PMP	Frances M. Pedaline , PMP
Agnes B Armstrong , PMP	Nancy A Jackson , PMP	Christine E. Peterson , PMP
Michael Baldi , PMP	Amy A Jobes , PMP	John A Popp , PMP
Debora L Battaglia , PMP	Brian D Johnson , PMP	Deborah A Pratt , PMP
Sumner R. Bemis , PMP	Charles P Johnston , PMP	Ravi Ramamoorthy , PMP
Daniel A Bolena , PMP	Stacey M Jones , PMP	Aprajita Rathore , PMP
Sandra L Bolyen , PMP	Ernest J. Kampetis , PMP	Charles Roman , PMP
Romayne L Botti , PMP	John A Katic , PMP	Arijith S. Roy , PMP
Thomas S Brown , PMP	Srinivasa R Katragadda , PMP	Diane L Rukavina , PMP
Susan T Bruder , PMP	Yvonne I Kearney , PMP	Rachel L Sack , PMP
Margaret M Cantwell , PMP	Michelle R Keene , PMP	Kimberly A Sayers , PMP
Gary W Castleberry , PMP	Colleen Kerila , PMP	James R Schubenski , PMP
William K Cooper P.E., PMP	Rita J Krugh , PMP	Robin R Shearer , PMP
Karen G Cornell , PMP	Anilkumar D Kukreja , PMP	Debonny L Shoaf , PMP
Elizabeth B. Costello , PMP	Deepak Kulkarni , PMP	Alan D. Shockey , PMP
Marie G DeSimone , PMP	Christopher R Kunselman , PMP	Charles A Simon , PMP
Frank A Di Cocco , PMP	Kimberly A. Kusmira , PMP	Margaret R Smith , PMP
Lisbeth A Dineen , PMP	Mark Thomas Kyanko , PMP	Stephen J Smith , PMP
Kimberly D Dobos , PMP	Neil A Laraway , PMP	Jim H Snitger Jr., PMP
Kristine A Dongilla , PMP	Patricia Lawrence , PMP	James Paul Snyder , PMP
Robert F Duca , PMP	Alan T Lewis , PMP	Curtis A Southlea , PMP
Denis B Dunlap , PMP	Tamara Bettoni Lind , PMP	Theodore J Sprys , PMP
David A Eckert , PMP	John M Lisak , PMP	Claudia N Stirk , PMP
Matthew J Ellis Ph.D., PMP	Jad Mahsoob , PMP	Jeffrey S Stover , PMP
Kenneth J Fair , PMP	Daniel F Mancini , PMP	Martha Strachan , PMP
Brian W. Farmer , PMP	Martin S. Matvey , PMP	Kenneth T Summers , PMP
Thomas A Few , PMP	Robert J Maurer , PMP	Jess R Svoboda , PMP
Derek M Fink , PMP	Robert J Maurer , PMP	Rosemary Thomas , PMP
William P Freker Jr., PMP	Laura E Maxwell , PMP	Albert R. Vaia P.E., PMP
Louise V Fryer , PMP	Robert K May , PMP	Govind S Veeraraghavan , PMP
Jim Fuchs , PMP	Michele R. McAdoo , PMP	Robert F Wasileski Jr., PMP
Brian J Furfari , PMP	William J. Mercer P.E., PMP	Laurie J Weimer , PMP
Barbara A. Gajdosik , PMP	Daniel Merkovsky Sr., PMP	Richard A Welsh , PMP
Scott Galligan , PMP	Donald A Miller , PMP	Barbara A Wills , PMP
Ivy R. Ganster , PMP	Thomas M Miller , PMP	Carla D Wilson , PMP
Thomas E Gilboy , PMP	Jorge L Moraes , PMP	Roger G Wolfe , PMP
Srinivasan Gopalan , PMP	Joann C Mravintz CPA, PMP	Melissa S Worms , PMP
David E Grus , PMP	Sharon A. Myers , PMP	Monica L. Yasher , PMP

Project Management Training in Pittsburgh

By Victoria B. Haney, PMP
www.vbhconsulting.com



Continued from last month.....

Enough about WHY you should do it. How do you go about choosing a good trainer or a good class?

Things to look for in project management training

First you need to be aware that there are nine knowledge areas in project management. No matter how you break it down and what standard you're following, the basic areas to understand are the same. Be sure that any training course you consider covers the following:

1. **Scope** – How to define your project and the product you'll produce.
2. **Time** – Ensuring that you've estimated accurately, scheduled appropriately and kept the project to that schedule.
3. **Cost** – Understanding all the costs involved, planning a budget and ensuring the project meets that budget.
4. **Quality** – Not just inspecting for errors, but building quality right into the product.
5. **Human Resources** – It's people who determine the success of our projects, not the technology. So understanding how to manage people is vital to project success.
6. **Communication** – In Information Technology projects, communication often fails for many reasons. Understanding the components of communication and how to plan for it on your project will help eliminate problems here.
7. **Risk** – Identifying and planning for project risks, then controlling to project to deal with those risks.
8. **Procurement** – Planning and controlling the processes of purchasing services or products from outside the organization.
9. **Integration** – Finally bringing all the knowledge areas together into one plan and ensuring that they stay together throughout the project.

Secondly, examine the training provider and the courses and services they offer. When choosing a training program you should look for the following things:

- ▶ Does the trainer offer training in all nine knowledge

areas?

Even if you're looking for an overview or "fundamentals" course, choosing a trainer that has developed training in the nine knowledge areas means that they will probably not teach you to take shortcuts that may end in disaster.

- ▶ Is the training associated with an accredited training institution?

The courseware should be endorsed by a college, university or other accredited educational institution.

- ▶ Does the training have hands-on workshops where you can apply what you've learned during the lecture?

This is necessary so you can use what you've learned when you go back to your office!

- ▶ Does the training seem to focus on actual project management rather than the scheduling tool?

There are times when you need to learn about a tool, no argument, but make sure your training doesn't stop there. A good training provider will offer training in many areas of project management, not just the tools.

- ▶ Don't be fooled by big training companies.

Sometimes you can get extremely high quality training from a smaller training organization with less structure and "canned lessons." They have more flexibility in what they present and they can individualize their sessions to meet specific needs.

- ▶ Is the training taught by an experienced project manager?

If you get an REP, the training will always be taught by a certified PMP, however, if the instructor doesn't have broad experience in relevant industry they may not be able to help you with questions and issues. Discussing students' issues adds as much to the training as do the lecture and workshops!

- ▶ Does the trainer limit the size of their classes?

8 to 15 students is an ideal size for idea generation and discussions. Learning from experiences of others is very important in project management.

- ▶ Will the trainer be available for questions and follow-up after the training course?

Often, what you learn in class makes perfect sense until you're back at your desk. That's when it's great

to have someone you can turn to for help.

- ▶ Is the training offered by a Registered Education Provider (REP) with the Project Management Institute (PMI)?

The REP may not be the only accreditation to look for, but PMI is the foremost organization in project management and project management standards.

Look for the REP logo. The REP logo represents that the training adheres to PMI's project management standards, that the training is of a high quality and that PMI has reviewed and endorses the training. Without it, you may be getting someone's opinion (right or wrong) on what project management really is!

The pulse of project management training in Pittsburgh

Successful project management is not a quick fix. It requires a lot of discipline.

Many companies see the value of project management. They understand that managing their projects will help them produce a better product, on time and within budget. However, not all companies have the resources to invest in in-house project management training nor do they have the staff to help their people become successful project managers.

The Pittsburgh region is home to many dynamic organizations from startups to Fortune 500 companies. Projects carried-out by these companies include cyber security, cutting edge Web applications, researching tomorrow's tissue engineering technologies and perfecting manufacturing techniques. In addition, companies execute many in-house productivity projects to continue to improve their products and processes.

It's obvious that Pittsburgh people and companies understand the value of project management. The Pittsburgh Chapter of the Project Management Institute (PMI) is one of the strongest chapters of PMI in the country with nearly 1000 members. That's 3.8% of our population in the Pittsburgh region. The Pittsburgh chapter can also boast 44% of our membership currently has their Project Management Professional (PMP) certification.

It is important to stay on top of the discipline to maintain the high level of value expected in Pittsburgh. Pittsburgh is fortunate to have many project management providers and training programs to help PMPs and novice project managers attain optimal value in their project management knowledge. As you evaluate training providers, be sure to find an experienced practitioner – someone who has been in the trenches of project work who can help you with your needs and discuss issues with you.

For information on our project management and business analysis services and training please visit www.vbhconsulting.com

Authors

If you have an article of interest to Chapter members, please submit it for consideration to:

VP_Communications@PittsburghPMI.org

Event Schedule

Date	Program Type	Presenter	Title	Location
11/10/2005	Chapter Meeting	Audrey Murrell, University of Pittsburgh	How to Pitch a Brilliant Idea	ESWP
11/10/2005	Healthcare SIG Presentation	Laura Reilly, St. Clair Hospital	Evolution of the Hospital Pharmacy	ESWP
11/21/2005	IT SIG Presentation	Vicky Haney, PMP	The Value of Scope Development for IT Projects	Pittsburgh Technology Council
11/28/2006	Chapter Board Meeting			Panera Bread, Boulevard of the Allies, Oakland
12/08/2005	Chapter Meeting & 25 th Anniversary Keynote Presentation	Patty Kreamer	The Power of Simplicity: Choosing to Live Your Life on Purpose	ESWP
1/12/2006	Chapter Meeting	Michael Celender	Leading Remotely	ESWP
1/12/2006	Healthcare SIG	TBD	TBD	ESWP
1/23/2006	IT SIG	Mike Jackson, Coventry Healthcare	Managing IT Projects as an External Consultant	Pittsburgh Technology Council
2/9/2006	Chapter Meeting	Robert Ferguson, SEI	TBD	ESWP
2/9/2006	Financial Services SIG	TBD	TBD	ESWP
3/9/2006	Chapter Meeting	Ravi Ramamoorthy	Outsourcing Best Practices – An Overview of the eSourcing Capability Model	ESWP
3/9/2006	Healthcare SIG	TBD	TBD	ESWP

Please contact Mike Rapach, VP of Programs, at Programs@PittsburghPMI.org if you have a topic you would like to see addressed in a future meeting, if you or someone you know would be interested in presenting, or if you have an advance question for any of our presenters.

New Chapter Members!

Please join us in welcoming the following new members to the chapter:

Paul W Bain
Daniel R Bowling
Francine S. Denis
Peter M Falce Jr.
Joyce M Filauri
Ivy R. Ganster , PMP
Michael Grosso
Lynn Haas
Richard Hamilton
Cheri L Hinton
Martin Hoehn
Jerry A Houk
Michelle R. Jones
Matthew M Koren
Haig Krikorian
Deepak Kulkarni , PMP
Gerard J. Lowe , PMP
Sherri L Martin
Joseph J Nuzzo , PMP
Michael P Pacienza , PMP
Brien Palmer
Anthony P Rowsick
Kevin Scheffler
Damian A. Testa
Sree K Turlapati
David L Volpe

Chapter Contacts

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Ex-Officio President

Ray Luncher, PMP ExOfficio@PittsburghPMI.org

VP Treasurer

Larry Mack, PMP..... VP_Treasurer@PittsburghPMI.org

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E-Mail Address

Just a reminder to keep your contact information up-to-date in the Members section of the national website, www.pmi.org.

Your monthly newsletter and all other Chapter communications will be sent to your primary e-mail address listed under your Contact Information.



Please send address corrections to:

Project Management Institute
Central Services Department
Four Campus Boulevard
Newtown Square, PA 19073-3299

November Chapter Meeting - Thursday, November 10, 2005

“How to Pitch a Brilliant Idea”

Presenter: Audrey J. Murrell, Ph.D., University of Pittsburgh, The Katz School of Business.

Synopsis: This talk focuses on the importance of "issue selling" for the acceptance and adoption of innovative solutions to organizational projects and problems. The importance of relationships, agenda building and collaboration are key factors that can enhance any project managers success in getting his/her team to adopt innovative and creative solutions.

Where: Engineers' Society of Western Pennsylvania (ESWP), 337 Fourth Avenue, Pittsburgh, PA 15222

Reservations: Call 412-261-4300 and indicate meal selection. Meal selection is available until Tuesday at 5 pm. Walk-ins cannot be guaranteed a meal, so please RSVP!

Schedule:

5:00 pm	Healthcare SIG (“Evolution of the Hospital Pharmacy”, Laura Reilly, St. Clair Hospital)
5:15 pm	Social Hour / Networking (Cash Bar)
6:00 pm	Dinner
7:00 pm	Presentation

Cost: \$25 for dinner. No cost for presentation only.